



Dear fellow dealer and OMVIC member

My term as the Chair of the OMVIC Board of Directors comes to an end at our next Annual & General Meeting. It has been a pleasure to serve Ontario's consumers and dealers as the second Chairperson of this groundbreaking organization.

At OMVIC's upcoming annual & general meeting, two unopposed nominees for vacancies on the OMVIC Board of Directors will be elected when the Secretary of the meeting, in compliance with our bylaws, casts the votes necessary to complete the election process. Regrettably, there was no candidate for the third vacancy on the Board. As a result, the Director who now holds this position will continue in office until he is replaced in accordance with OMVIC's By-laws.

As part of the attached AGM material, you'll find information explaining the process of electing new OMVIC directors, and information regarding the two candidates who will be elected at our meeting to begin their three-year terms as OMVIC Directors.

I would like to take this opportunity to express my personal appreciation for the significant contributions made by outgoing board members Mark Campbell and Al McDowell.

Al McDowell of Southbank Dodge Chrysler in Ottawa has been a tireless Board member and participant in OMVIC committee work throughout his three years appointment. Al served as a member of the Education Committee, Appeals Committee and as the Chair of the Compensation Fund Liaison Committee. Although Al now leaves the OMVIC Board after serving for three years, he continues his active involvement in the industry as a member of the Motor Vehicle Dealers Compensation Fund Board of Trustees.

Mark Campbell, also a three-year veteran of the OMVIC Board, proved to be a vigorous advocate on behalf of the professionalism of the used car dealer community in Ontario. Mark worked hard as a member of several committees including Education, Marketing Standards and chaired an advisory committee on the important issue of curbsiding.

During 1999 your Board continued to advance the cause of dealer professionalism.

In November, Ontario became the first province in Canada to introduce a mandatory certification course for new dealers and salespeople. Although this first step forward places this requirement primarily on newcomers to the industry, I am pleased to note that many dealers and salespeople across the province have chosen to voluntarily take the course, which focuses on automotive law and ethics. I applaud the many dealerships who have demonstrated their commitment to dealer professionalism by adopting a policy of only retaining graduates of the OMVIC Certification Course.

Also during the last year, OMVIC's Ethics & Discipline Committee finalized draft Standards of Business Practice and the details of a proposed dealer-run Disciplinary Process. We believe that this initiative again demonstrates to the wider consumer, media and government community our sincere commitment to building consumer confidence in Ontario's dealers.

I also wish to congratulate OMVIC staff who put in another stellar year of service. In calendar 1999, OMVIC staff completed 3,000 inspections, 3,600 site visits, completed over 30,000 registration transactions, handled over 50,000 telephone inquiries, mediated some 1,200 complaints, laid over 700 charges *and* developed and implemented our own in-house registration and enforcement monitoring system.

In closing, allow me to once more express my appreciation to the members of the Board of Directors for their hard work, dedication and support in meeting the many challenges during our third year of operation.

Sincerely yours,



Bob Stephen,  
Chairperson,  
Ontario Motor Vehicle Industry Council

# **NOTICE**

## **ONTARIO MOTOR VEHICLE INDUSTRY COUNCIL ANNUAL AND GENERAL MEETING OF MEMBERS**

**NOTICE IS GIVEN** that the 2000 Annual and General Meeting of the Members of ONTARIO MOTOR VEHICLE INDUSTRY COUNCIL ("OMVIC") will be held at the Holiday Inn Burlington, 3063 South Service Road, Burlington, ON L7N 3E9 in the Pearson Room, at 2:00 p.m. on Monday, May 29, 2000 (the "Meeting") for the following purposes:

To receive the annual financial statements of OMVIC as at and for the fiscal period ending on December 31, 1999 and the auditor's report thereon (See Note 1 below);

To elect directors to the board of directors of OMVIC (See Note 2 below);

To reappoint KPMG, LLP as auditors of OMVIC and authorize the board of directors to fix the auditor's remuneration; and

To transact such further business as may properly come before the Meeting or any adjournment thereof.

**DATED** the 27th day of March, 2000.

BY ORDER OF THE BOARD OF DIRECTORS

Paul Burroughs  
Secretary-Treasurer



# NOTES ON NOTICE

## **Financial Statements**

Copies of the audited financial statements as at and for the fiscal period ended December 31, 1999 will be available at the Meeting, and may be requested prior to the Meeting by writing to the Chief Financial Officer at:

Ontario Motor Vehicle Industry Council  
36 York Mills Road, Suite 110  
Toronto, Ontario  
M2P 2E9

**Attention: Mr. Chandar Singh**

## **Election of Directors**

In accordance with the by-laws of OMVIC (the “By-laws”), the term of office for three (3) directors will expire at the Meeting as follows:

One (1) director who is a member of the Used Car Dealers Association (“UCDA”) (the “UCDA director”),

One (1) director who is a member of either the Ontario Automobile Dealers Association or the Toronto Automobile Dealers Association (“OADA/TADA”) (“OADA/TADA director”), and

One (1) director who is a member of both UCDA and OADA/TADA (the “Joint director”)

The nominating committee of OMVIC’s board of directors solicited applications from members for the foregoing three (3) positions in order to submit a slate of candidates to the annual meeting for election. Such solicitation has resulted in the nominating committee having only one qualified candidate nominated for the position of the UCDA director, Mr. Richard W. J. Lang, and one qualified candidate nominated for the position of the OADA/TADA director, Mr. Jim McAlpine. Information provided by each candidate accompanies this Notice.

In accordance with the By-Laws, since the number of candidates nominated for each of the UCDA director position and the OADA/TADA director position is equal to the number of such offices to be filled, no ballot election is required. Rather, the Secretary of the meeting shall be empowered to cast a single ballot electing Messrs. Lang and McAlpine to the board of directors for a three (3) year term.

There was no qualified candidate nominated for the position of the Joint director. In accordance with the By-laws, the director who now holds such position shall continue in office until he is replaced in accordance with the By-laws.

**Proxy**

Members who are unable to be present in person at the Meeting may complete, date and sign the Proxy accompanying this Notice of Meeting and return it to OMVIC's agent, Koskie Minsky, at the following address:

Koskie Minsky  
Barristers and Solicitors  
20 Queen Street West  
Suite 900  
Toronto, Ontario  
M5H 3R3

Attention: OMVIC Voting  
Facsimile No.: (416) 977-3316

To be used and voted at the Meeting, a properly completed Proxy, either in original or facsimile form, must be actually received by Koskie Minsky by no later than 2:00 p.m. on Thursday, May 25, 2000. Any Proxy received after such time cannot be used or voted at the Meeting.

# PROXY

## ONTARIO MOTOR VEHICLE INDUSTRY COUNCIL 2000 ANNUAL AND GENERAL MEETING OF MEMBERS

The undersigned member of ONTARIO MOTOR VEHICLE INDUSTRY COUNCIL ("OMVIC") hereby appoints **Robert Stephen**, President of OMVIC, or failing him, **Paul Burroughs**, the Secretary-Treasurer of OMVIC, or in lieu of either of them \_\_\_\_\_, as the proxy of the undersigned to attend and act at the 2000 Annual and General Meeting of Members of OMVIC (the "Meeting") to be held on May 29, 2000, and at any adjournment or adjournments thereof, in the same manner, to the same extent and with the same powers if the undersigned were present at the said meeting or any adjournment or adjournments thereof. The undersigned hereby revokes any proxy or proxies bearing a date earlier than the date hereof given to attend and act at such meeting.

The undersigned authorizes, instructs and directs the proxyholder to vote in the proxyholder's discretion with respect to all items of business and matters to be considered at and to properly come before the Meeting or any adjournment or adjournments thereof.

**DATED** the \_\_\_\_\_ day of \_\_\_\_\_, 2000.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Member's Name (please print)

\_\_\_\_\_  
Member's Registration Number

\_\_\_\_\_  
Dealer name (please print)

\_\_\_\_\_  
Dealer Registration Number

\_\_\_\_\_  
Indicate capacity to execute proxy (e.g. sole proprietor, partner, officer)

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Any Member may appoint any person, who need not be a Member, as his or her nominee to attend and act in the manner as instructed, at the Meeting. To do so, the Member must insert the other person's name in the space provided and strike out the names of the individuals otherwise listed in the Proxy.

Any Member giving a proxy has the power to revoke it at any time before its exercise by instrument in writing deposited either at the head office of OMVIC up to and including the last business day preceding the day of the Meeting at which the Proxy is to be used, or with the Chairperson of the Meeting on the day of the Meeting.

If this Proxy is to be utilised, it must be completed and executed by the Member or the Member's attorney authorized in writing or, if the Member is a body corporate or association, by an officer or attorney thereof duly authorized.

Any Proxy which has not been dated shall be deemed to bear the date on which it is mailed by OMVIC to the Member.

## **BIOGRAPHIES OF CANDIDATES**

### **RICHARD W. J. LANG**

After graduating from the University of Toronto in October 1987 with a degree in History and Political Science, Richard Lang joined Northtown Ford as a management trainee “car salesman”. Two years later he left Northtown Ford and spent the next 5 years working primarily as a manager for various used car dealers. His duties at these dealerships included overseeing the daily operations, sales quotas and advertising.

In 1993 he attended Georgian College’s Automotive Diploma Program for 2 semesters and contributed several automotive related articles for their newspaper.

He opened his own dealership, Lang Motorcar Corporation, in 1995. Today, he owns a 8500 sq. ft. showroom with a two bay service centre.

He is a member of UCDA.

### **JIM McALPINE**

Jim McAlpine graduated from the University of Western Ontario, with a Bachelor of Arts degree in Economics, in 1968 and became a Chartered Accountant in 1971.

In his professional career, he has held senior management positions at various companies; most notable as a Partner with Ernst & Young from 1978 to 1984 and subsequently as the Vice-Chairman of the Board and Chief Financial Officer of Magna International Inc. from 1984 to 1989.

He opened his own dealership, McAlpine Ford Lincoln Sales Ltd., in 1990. His dealership has won many awards of excellence, including ISO9002 in 1998, NACEA in 1995 and DAAQ in 1994 and 1993.

Despite his busy dealership, he is extremely active in his community, sitting on the boards and committees of many organizations. He also sits on the Board of several businesses.

Jim McAlpine is a sitting member of OMVIC’s Board of Directors and is also OMVIC’s Vice-President.

